

Introducing C.A.R. Education's Residential REO Buyer Specialist Training Program

**Earn Your
Certification in
Residential REOs!**

TAKE THE COURSE!

At The:

Northern Solano County
Association of REALTORS®
3690 Hilborn Road
Fairfield, CA 94534

**Friday, October 15, 2010
8:30a.m. - 4:30p.m.**

To Register Contact NSCAR:
(707) 422-5306

Receive 6 hours of DRE Credits
of Continuing Education (CE) in
(Consumer Protection).

Cost is:

\$69.00 NSCAR Member

\$89.00 Non NSCAR Member

**Must cancel by October 1, 2010
in order to receive a refund**



www.car.org/education | education@car.org | 213-739-8241

C.A.R. Education is proud to offer a new certified training program developed to provide real estate professionals with the knowledge and expertise to effectively package real estate offers to help prospective clients purchase REO properties.

Benefits of attending the Residential REO Buyer Specialist training program:

- Learn to establish realistic market values for REO properties through a greater understanding of appraisal valuation concepts.
- Understand the requirements and procedures of managing the REO property both at time of the bank's acquisition and during its marketing.
- Utilize a variety of outreach marketing techniques for selling the REO property.
- Learn the requirements in preparation of the purchase contract and completion of the Real Estate Advisory (REO) form.

This course is Department of Real Estate (DRE) accredited for 6 hours of Continuing Education (CE) in Consumer Protection.

For a complete list of courses offered, visit www.car.org/education or call 213-739-8241.